

## The OnBase Cloud Overview

As you consider your ECM options, a key question to ask will center around whether to manage your infrastructure and software on your own on-premises servers or to outsource it in a cloud solution. The answer to that question depends on the unique needs of your organization. Hyland is the only ECM vendor on the market today with an established record of success with both on-premises and cloud deployments. Regardless of size, complexity or industry, our customers have the freedom to decide which deployment option works best for them – but also the flexibility to change the way they deploy their solution should needs change over time.

### Your Cloud – Your Way

Our hosted and subscription OnBase Cloud options have slightly different pricing components, allowing organizations to decide exactly how they want to deploy and pay for their OnBase Cloud solution.

#### Hosted OnBase Cloud

The hosted option allows an organization to purchase OnBase software, licenses and annual maintenance as if they were going to implement an on-premises solution. The difference is that the solution is installed on and run from Hyland-owned, hosted and managed servers, providing a completely “hosted” solution.

With this option, an organization maintains ownership of OnBase as an asset (perhaps they already owned OnBase in an on-premises environment), but simply outsources the infrastructure and management aspects of the OnBase deployment.

This type of deployment is not overly common in the cloud world, and at first sight it may not play to the operating expense (op-ex) versus capital expense (cap-ex) benefit marketed by many cloud providers. However, there are times when an organization may actually want to make a capital expense (for example, if they have obtained a grant or award, or are looking to offset tax via re-investment), but still want to benefit from a cloud deployment. The hosted OnBase Cloud allows them to do this while still allowing for reduced internal IT requirements, rapid and flexible scalability, and expertly managed Cloud ECM.

End-user pricing for the Hosted OnBase Cloud solution is broken into four elements:



The elements that combine to make up each of these costs can be explained in more detail by any of the Global Cloud Services team.

#### Subscription OnBase Cloud

The subscription option for OnBase Cloud provides organizations with a deployment and payment model akin to many other cloud solutions on the market. This option removes the need for an up-front purchase of the OnBase software, with the organization subscribing to a service that provides them with access to the software, support and the hosting facilities over the duration of that subscription.

This is the classic cloud model with minimal capital expense. As primarily an operating expense, this model allows a more flexible financial approach to obtaining the OnBase solution. The only up-front cost to the end user in this model is the actual setup cost, which includes all professional services required to get up and running with the OnBase Cloud.

End user pricing for the Hosted OnBase Cloud solution is broken into three elements:



The elements that combine to make up each of these costs can be explained in more detail by any of the Global Cloud Services team.

### Choosing A Deployment Method

*So which procurement method is best for a particular customer?*

There is no right or wrong answer to this.

An organization's needs and available resources will determine if an on-premises or hosted solution is right for them. At Hyland Software, a pioneer in the cloud-based ECM market, these conversations are nothing new. More than 500 organizations in 25 countries store millions of documents in the OnBase Cloud.

With this foundational knowledge of deployment options, you can begin asking the right questions and work with Hyland and our established partner network to make the right choice.

### For More Information

Visit [www.Hyland.com/OnBaseCloud](http://www.Hyland.com/OnBaseCloud) or contact [OnBaseCloud@Hyland.com](mailto:OnBaseCloud@Hyland.com)

