

7 things to know about Hyland for Salesforce integration

Salesforce holds your data, but critical documents often live elsewhere — slowing decisions and frustrating teams. Hyland for Salesforce solves this gap. Here are seven things you need to know about the integration:



1

It's Hyland's first cloud-native integration for Salesforce

Hyland for Salesforce is built from the ground up as a **cloud-native integration**, leveraging modern architecture to deliver scalability, security and rapid deployment. This marks a major milestone — moving beyond legacy connectors to a future-proof solution that aligns with enterprise cloud strategies and supports evolving AI initiatives.

2

Seamless access to content within Salesforce

Users can **view, search, retrieve and import documents** directly from Salesforce records without having to switch applications or dig through shared drives. This embedded experience keeps users focused and productive, with relevant content surfaced in context.



3

Unified view of customer and vendor relationships

By aligning unstructured content with structured CRM data, Hyland for Salesforce provides a **complete picture of every relationship**. Contracts, communications and supporting documents are instantly accessible, enabling faster decisions and better service.

4

Enterprise-grade performance and security

The integration is powered by Hyland's **Unified Content Enabled Backend (UCEB)**, ensuring robust performance, compliance and data protection. It meets the demands of enterprise-scale deployments while maintaining a seamless user experience.



5

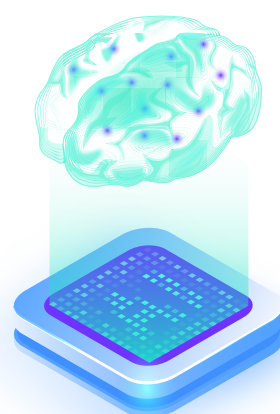
Low-code configuration and rapid deployment

Hyland for Salesforce is designed for **quick setup and minimal IT overhead**. With low-code configuration and native support for Salesforce Lightning Web Components (LWC), organizations can deploy and customize the solution without costly development cycles.

6

Foundation for intelligent content capabilities

This integration isn't just about access — it's about intelligence. It sets the stage for **AI-powered features** such as intelligent capture, knowledge discovery and agentic workflows, helping organizations unlock insights and automate processes.



7

Tailored for small to enterprise-sized organizations across roles

Whether you're in **sales, customer service, operations or IT**, Hyland for Salesforce delivers value. It's built to support diverse roles and industries, offering flexible deployment and pricing options to meet the needs of growing and global organizations.

➤ Ready to bridge the content gap?

When every decision depends on fast, accurate information, integration matters. Hyland for Salesforce puts the right content in the right place — bringing the insights you need to your fingertips. [Discover what's possible.](#)

About Hyland

Hyland empowers organizations with unified content, process and application intelligence solutions, unlocking profound insights that fuel innovations. Trusted by thousands of organizations worldwide, including many of the Fortune 100, Hyland's solutions fundamentally redefine how teams operate and engage with those they serve. For additional information on the Hyland platform and services, please visit [Hyland.com](https://www.hyland.com).