

'Leader' in Gartner's  
Magic Quadrant for ECM,  
2010-2014

2014 Best Channel  
Vendor for ECM software  
by *Business Solutions  
Magazine*

*KMWorld* Trend-Setting  
Products of 2013 for the  
OnBase cloud-based  
platform and AnyDoc  
EXCHANGEit

Alliances | Hyland Partner Program

## Strengthen client relationships by partnering with a proven winner

### The basics

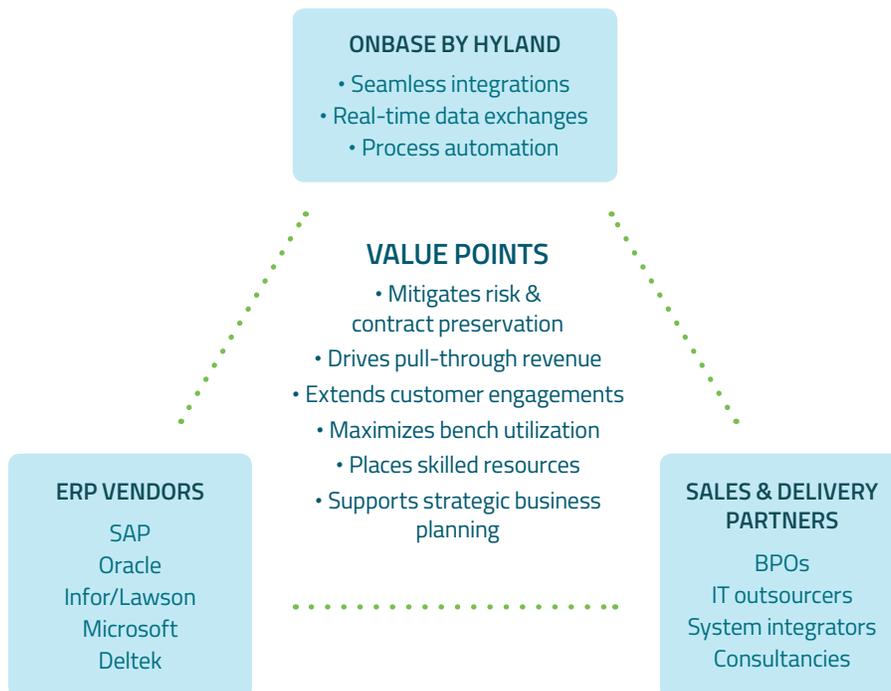
You're no stranger to providing world-class solutions to your customers. Whether you're installing the latest enterprise resource planning (ERP) tool or other technology solution, providing managed IT support or just consulting on a project, your clients have come to expect the best from your organization. That's why it is imperative you team up with only the best independent software vendors on the market.

### How can we be successful together?

At Hyland, creator of OnBase, we know the way we interact with our strategic partners to provide superior service to our mutual customers reflects on the user experience. Because of this commitment to customer service and satisfaction, we choose to work with only the best partners in the industry.

A partnership with Hyland helps your organization:

- Drive pull-through revenue for your consulting and services practice
- Extend your customer engagements
- Maximize bench utilization and skilled resources
- Further position your organization as a trusted advisor
- Mitigate risk to both your organization and your clients'



## What sets Hyland apart?

When you refer your customers to Hyland for an integrated content or document management solution, you can rest assured that they will be provided with the best service and solutions in the enterprise content management (ECM) market today. Our annual maintenance renewal rate of 98 percent is not an anomaly, it's our standard.

We have market-leading growth year over year and are recognized by analyst firms for our product strengths and our loyal, satisfied customer base. Our numerous accolades in the marketplace include recognition five years in a row as a "Leader" in the Gartner Magic Quadrant for Enterprise Content Management, a "Strong Performer" in The Forrester Wave: Enterprise Content Management and several industry awards of excellence.

Simply put, when you partner with Hyland, you're partnering with a winner.

## What is OnBase?

OnBase is an award-winning ECM solution that centralizes your clients' important business content in one secure location. OnBase drives this content through business processes at the speed of light, working in conjunction with existing line-of-business applications, and then delivers relevant information to users when they need it, wherever they are. Once that information is under control, OnBase also has the power to automatically implement legal retention requirements, giving users total visibility into the status of their processes, documents and information.

But, that's just the beginning. With OnBase, your customers can take advantage of best-in-class integration and automated workflow capabilities.

OnBase easily integrates with hundreds of line-of-business applications and complements existing technology investments, such as ERPs, accounting, HR, claims, lending, EMRs, student information and other critical systems that run your client's core processes. With real-time integrations to these core systems, OnBase customers experience the power of having all the information they need right at their fingertips.

OnBase also has certified integrations with major players such as SAP, Microsoft, Oracle and more.

We offer a complementary solution to your existing practice that provides you with additional revenue opportunities and your customers with a solution that provides a real return on investment.

## So, what's next?

For more information on how you can team up with the best ECM vendor on the market, contact our Strategic Alliances team at [alliances@onbase.com](mailto:alliances@onbase.com) or [888.495.2635](tel:888.495.2635).

Learn more at [OnBase.com/influencepartners](https://OnBase.com/influencepartners) »

**"Hyland truly cares about their customers and their resellers. It's the trust and the business ethics they show for their customers and their service providers."**

—Bob Dunn, National Director of Professional Services, DataBank IMX